



# الدورة التدريبية الشاملة في المشتريات: رؤى استراتيجية لإدارة سلاسل التوريد والإهداد



**AGILE LEADERS**  
Training Center

30 Mar - 03 Apr 2027

فيينا



## الدورة التدريبية الشاملة في المشتريات: رؤى استراتيجية لإدارة سلاسل التوريد والإمداد

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### PROCUREMENT AND SUPPLY CHAIN MANAGEMENT Overview:

Today's rapidly shifting global business environment demands a robust understanding of procurement and supply chain management. Our course amalgamates leading procurement training courses, seminars, and practical applications to provide participants with a comprehensive look into the world of procurement. With a focus on sustainable procurement training, public sector, and public procurement training, this course also dives deep into procurement certification training and offers insights from top procurement training seminars. For those new to the domain, our approach prioritizes procurement training for beginners, ensuring everyone has a strong foundation to build upon.

### Target Audience:

- Procurement Specialists with focus on procurement specialist training
- Entry-Level Professionals benefitting from procurement training for beginners
- Public Sector Employees aligning with public sector procurement training
- Teams seeking cohesive strategies procurement training for the team
- Senior Procurement Professionals enhanced with procurement certification training

### Targeted Organizational Departments:

- Procurement
- Supply Chain Management
- Operations
- Sustainability with a special module on sustainable procurement training

## Targeted Industries:

- Manufacturing •
- Retail •
- Government leveraging government procurement training •
- FMCG Fast Moving Consumer Goods •
- Electronics •

## Course Offerings:

- Comprehensive introduction to procurement course •
- Deep-dive into sustainable procurement training and green procurement course content •
- Detailed modules on procurement contract management course and procurement process training •
- A special segment dedicated to public procurement course and government procurement training •
- Valuable insights from globally recognized procurement training seminars •

## Training Methodology:

Our PROCUREMENT AND SUPPLY CHAIN MANAGEMENT course employs a dynamic blend of theoretical knowledge from procurement training courses, hands-on case studies, and group exercises. Participants will benefit from interactive sessions that delve into real-world scenarios, reflecting both public and private sector challenges. Our methodology, rooted in proven procurement training programs, encourages feedback, ensuring each participant maximizes their learning potential.

## Course Toolbox:

- Comprehensive workbook, including procurement process training materials •
- Customizable templates for procurement and contract management training •
- Online resources detailing public procurement training best practices •
- Checklists for sustainable and green procurement implementation •

## Course Agenda:

## Day 1: Introduction, Strategy, and the Influence of Procurement

- Introduction to Procurement: Overview and Strategy Topic 1: •
- The Scope and Influence of Procurement Topic 2: •
- Delving into Strategic Procurement Essentials Topic 3: •
- Logistics and Supply Chains: Foundations and Innovations Topic 4: •
- Organizational Structures and Their Impact on Supply Chains Topic 5: •
- Best Practices for Establishing Procurement Policies Topic 6: •

Discussing procurement's strategic importance and its influence on the supply chain. Reflection & Review:

## Day 2: Procurement Policies, Supplier Relationships, and Contractual Nuances

- Unpacking Procurement Procedures and Support Tools Topic 1: •
- Building Strong Supplier Relationships for Business Success Topic 2: •
- Legal Frameworks and Procurement Contract Management Topic 3: •
- Quality Management in Procurement Topic 4: •
- Driving Innovation in Service and Product Procurement Topic 5: •
- The Role of Technology in Modern Procurement Topic 6: •

Exploring the balance between supplier relations, innovation, and adhering to procurement Reflection & Review: policies.

## Day 3: Demand-Supply Dynamics, Sourcing, and Sustainability

- Matching Supply with Demand: Challenges and Solutions Topic 1: •
- Best Practices in Sourcing and Supplier Management Topic 2: •
- Purchase Price Dynamics in a Competitive Market Topic 3: •
- Long-term Cost Management Strategies Topic 4: •
- Public Sector Procurement: Key Differences and Challenges Topic 5: •
- The Shift towards Sustainable and Socially Responsible Procurement Topic 6: •

Addressing the challenges and rewards of demand-supply dynamics and the importance of Reflection & Review: sustainable practices.

## Day 4: Global Procurement and Risk Management Insights

- Project-specific Procurement and Risk Management Topic 1: •
- Strategies for Effective Global Sourcing Topic 2: •
- Mitigating Risks in Global Procurement Topic 3: •
- The Changing Landscape of Global Trade Topic 4: •
- Digital Transformation in Procurement and Supply Chains Topic 5: •
- Developing Robust Procurement Processes for Complex Projects Topic 6: •

Analyzing the implications of global sourcing, and discussing strategies to mitigate potential Reflection & Review: risks.

## Day 5: Advanced Negotiation, Contract Management, and World-Class Procurement

- Mastering Negotiation Skills for Business Excellence Topic 1: •
- Deep Dive into Contract Management Best Practices Topic 2: •
- Category and Commodity Procurement Strategies Topic 3: •
- World-Class Procurement Strategies for Business Enhancement Topic 4: •
- Enhancing Procurement Performance through Data Analytics Topic 5: •
- Future Trends: The Next Phase of Procurement Topic 6: •

Reflecting on the evolution of procurement practices and envisioning the future of Reflection & Review: procurement.

## How This Course is Different from Other SUPPLY CHAIN MANAGEMENT Courses:

Our "PROCUREMENT AND SUPPLY CHAIN MANAGEMENT" is not just another procurement course. This intensive program combines the best elements of procurement training seminars, specialist courses, and sustainable methodologies. Designed to cater to both beginners and seasoned professionals, our curriculum offers a unique blend of theory and practice. We prioritize real-world applications, utilizing insights from leading procurement training programs. Whether you are looking to refine your skills or are just embarking on your procurement journey, this course promises a transformative experience.



## فئات الدورات التدريبية



HR TRAINING & DEVELOPMENT

دورات إدارة و تطوير الموارد البشرية



دورات إدارة و تحليل البيانات ودورات علم البيانات



دورات إدارة الجودة وتطوير العمليات



الدورات التدريبية في مجال البيئة والاستدامة



دورات التسويق وإدارة علاقات العملاء وإدارة المبيعات



دورات التدريب القانوني والمشتريات والتعاقدات



دورات الاتصال الجماهيري و السياسات والعلاقات العامة



دورات النظم السيبراني ودورات تقنية المعلومات



دورات الصيانة ودورات المجالات الهندسية المتنوعة



دورات الصحة والسلامة والأمن المهني



دورات السكرتارية و إدارة المكاتب



دورات الحوكمة وإدارة المخاطر والامتثال



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## فئات الدورات التدريبية



دورات معتمدة من قبل هيئات دولية



دورات في مجالات القيادة والإدارة



دورات المهارات الشخصية وتطوير الذات



دورات المحاسبة و التمويل و دورات الإدارة  
المالية



دورات مكتب إدارة المشاريع وإدارة المشاريع  
الرشيقية

## مدن التدريب



اسطنبول - تركيا



أمستردام - هولندا



أكرا - غانا



أثينا - اليونان



الرياض - المملكة العربية السعودية



الدوحة - قطر



الدار البيضاء - المغرب



الجبيل - المملكة العربية السعودية



باريس - فرنسا



المنامة - مملكة البحرين



الكويت - الكويت



القاهرة - مصر



براغ - جمهورية التشيك



بانكوك - تايلند



بالي - جمهورية إندونيسيا



باكو - أذربيجان

## مدن التدريب



جاكرتا - جمهورية اندونيسيا



تبليسي - جورجيا



بوكيت - تايلاند



برشلونة - إسبانيا



روما - إيطاليا



دبي - الإمارات العربية المتحدة



جوهانسبرغ - جنوب إفريقيا



جنيف - سويسرا



شرم الشيخ - مصر



سيول - كوريا الجنوبية



سان دييغو - الولايات المتحدة الأمريكية



زنجبار - تنزانيا



طوكيو - اليابان



طشقند - أوزبكستان



طرابزون - تركيا



شيكاغو - الولايات المتحدة الأمريكية

## مدن التدريب



كوالالمبور - ماليزيا



فيينا - النمسا



عن بعد - منصة زووم



عمان - المملكة الأردنية الهاشمية



ماربيا - اسبانيا



لندن - المملكة المتحدة



لانكاوي - ماليزيا



كيب تاون - جنوب إفريقيا



ميلان - إيطاليا



مونترنو - سويسرا



مسقط - سلطنة عمان



مدريد - إسبانيا



نيس - فرنسا



نيروبي - كينيا



ميونخ - ألمانيا

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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