



## دورة تدريبية في إدارة الضرائب والإيرادات



## دورة تدريبية في إدارة الضرائب والإيرادات

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### Course Overview:

This course is designed to equip professionals with complete knowledge and skills in managing taxes and revenue effectively. Understanding the intricacies of Tax and Revenue Management is crucial for the survival and growth of any company. This course focuses on Strategic Tax Planning, Financial Statement Analysis for Taxes, and Corporate Tax Management, ensuring that participants can navigate the complexities of tax laws and regulations. The course also covers advanced topics like Tax-Free Mergers and Acquisitions, Tax Strategies for Multinational Corporations, and Tax Risk Management. By blending theory with real-world applications, this course prepares business managers, investors, and financial professionals to make informed decisions, optimize tax outcomes, and enhance their strategic planning capabilities.

### Target Audience:

- Business Managers and Leaders at all levels
- Financial Controllers and Tax Advisors
- Strategic Planners and Analysts
- Investors looking to enhance their tax planning skills
- Non-finance Managers with financial responsibilities

### Targeted Organizational Departments:

- Finance and Accounting Departments
- Strategic Planning and Business Development Units
- Risk Management Divisions
- Legal and Compliance Departments
- Investor Relations Teams

### Targeted Industries:

- Corporate Finance
- Banking and Financial Services
- Multinational Corporations
- Public and Private Sector Enterprises
- Legal and Consulting Firms

## Course Offerings:

By the end of this course, participants will be able to:

- Distinguish between different types of taxes and their regulatory structures
- Understand the framework of Tax and Revenue Management
- Recognize risk factors associated with various corporate forms and their tax implications
- Develop effective tax planning strategies
- Analyse financial statements with a focus on proactive tax planning
- Navigate the challenges of Tax and Revenue Management for multinational corporations

## Training Methodology:

This training course utilizes a variety of proven learning techniques to ensure maximum understanding and retention. Participants will engage in interactive presentations, individual and group activities, and case studies that reflect real-world tax scenarios. This approach ensures that participants not only grasp theoretical knowledge but also develop practical skills applicable to their professional roles.

## Course Toolbox:

- complete workbooks and reading materials
- Case studies and real-world examples
- Checklists and templates for tax planning and management

## Course Agenda:

### Day 1: Introduction to Tax and Revenue Management

- Tax Rates, Structure, and Origin of Regulations Topic 1:
- The Importance of Taxes in Business Decisions Topic 2:
- Types of Taxes Topic 3:
- Basic Principles of Taxation Topic 4:
- Sources of Tax Laws Topic 5:
- Important Principles and Concepts in Tax Law Topic 6:
- Understanding Regulatory Frameworks and Their Impact Reflection & Review:

## Day 2: Strategic Tax Planning Framework

- Understanding the Framework of Strategic Tax Planning Topic 1: •
- Identifying the SAVANT Framework: Strategy, Anticipation, Value-Adding, Negotiating, Topic 2: •  
Transforming
- Choosing a Legal Entity: Risk Management, Raising Capital, and Tax Management Topic 3: •
- Applying SAVANT to Entity Choice: Specialized Legal Forms Topic 4: •
- Importance of Tax Planning in Strategic Decision Making Topic 5: •
- Case Studies on Strategic Tax Planning Topic 6: •
- Applying Strategic Tax Planning in Business Contexts Reflection & Review: •

## Day 3: Tax and Revenue Management in Practice

- Tax Decisions and New Product Development Topic 1: •
- Company and Employee Tax Planning Topic 2: •
- Market Penetration: Operating in Different Countries Topic 3: •
- Financing Ongoing Operations and Tax Planning Topic 4: •
- Financial Statement Analysis for Proactive Tax Planning Topic 5: •
- Integrating Tax Planning with Business Strategy Topic 6: •
- Practical Applications of Tax and Revenue Management Reflection & Review: •

## Day 4: Restructuring and Mergers

- Tax Management and Changing the Original Form of the Company Topic 1: •
- Analysing Financial Restructuring Cases Topic 2: •
- Business Restructuring and Its Tax Implications Topic 3: •
- Legal Entity Restructuring and Tax Management Topic 4: •
- Divestitures and Selling Off Parts of the Business Topic 5: •
- Tax-Free and Taxable Mergers and Acquisitions Topic 6: •
- Case Studies on Restructuring and Mergers Reflection & Review: •

## Day 5: Advanced Tax Strategies for Multinational Corporations

- Tax and Revenue Management for Multinational Corporations: Trends and Challenges Topic 1: •
- Tax Strategies for Multinational Corporations Topic 2: •
- The Use of Flow-Through Entities for Divestitures Topic 3: •
- The Use of Flow-Through Entities for Acquisitions Topic 4: •
- Liquidations and Sale of Subsidiaries Topic 5: •
- Managing Bankruptcies and Tax Implications Topic 6: •
- New Trends and Challenges in Global Tax and Revenue Management Reflection & Review: •

## How This Course is Different from Other Tax and Revenue Management Courses:

stands out by offering a complete and practical Tax and Revenue Management Certification Training Course. The approach to understanding and managing taxes. Unlike other courses, this program integrates Strategic Tax Planning, Financial Statement Analysis for Taxes, and advanced topics like Tax-Free Mergers and Acquisitions. Participants benefit from real-world case studies, interactive sessions, and expert-led discussions that bridge theory and practice. This course is tailored for business managers, investors, and financial professionals, providing them with the knowledge to make informed tax decisions and optimize revenue management. With a focus on current trends and challenges in Tax and Revenue Management, this course prepares participants to tackle real-world tax issues effectively.



## فئات الدورات التدريبية



HR TRAINING & DEVELOPMENT

دورات إدارة و تطوير الموارد البشرية



دورات إدارة و تحليل البيانات ودورات علم البيانات



دورات إدارة الجودة وتطوير العمليات



الدورات التدريبية في مجال البيئة والاستدامة



دورات التسويق وإدارة علاقات العملاء وإدارة المبيعات



دورات التدريب القانوني والمشتريات والتعاقدات



دورات الاتصال الجماهيري و السياسات والعلاقات العامة



دورات النظم السبراني ودورات تقنية المعلومات



دورات الصيانة ودورات المجالات الهندسية المتنوعة



دورات الصحة والسلامة والأمن المهني



دورات السكرتارية و إدارة المكاتب



دورات الحوكمة وإدارة المخاطر والامتثال



**AGILE LEADERS**  
Training Center

## فئات الدورات التدريبية



دورات معتمدة بشهادة CPD



دورات في مجالات القيادة والإدارة



دورات المهارات الشخصية وتطوير الذات



دورات المحاسبة و التمويل و دورات الإدارة  
الهائية



دورات مكتب إدارة المشاريع وإدارة المشاريع  
الرشيقة



دورات معتمدة من قبل هيئات دولية

## مدن التدريب



اسطنبول - تركيا



أمستردام - هولندا



أنقرة - تركيا



أثينا - اليونان



الرياض - المملكة العربية السعودية



الدوحة - قطر



الدار البيضاء - المغرب



الجبيل - المملكة العربية السعودية



باريس - فرنسا



المنامة - مملكة البحرين



الكويت - الكويت



القاهرة - مصر



براغ - جمهورية التشيك



بانكوك - تايلاند



بالي - جمهورية إندونيسيا



باكو - أذربيجان

## مدن التدريب



جاكرتا - جمهورية اندونيسيا



تيليسي - جورجيا



بوكيت - تايلاند



برشلونة - اسبانيا



روما - ايطاليا



دبي - الامارات العربية المتحدة



جوهانسبرغ - جنوب افريقيا



جنيف - سويسرا



شهر الشيخ - مصر



سيول - كوريا الجنوبية



سان دييغو - الولايات المتحدة  
الامريكية



زنبار - تنزانيا



طوكيو - اليابان



طشقند - اوزبكستان



طرابزون - تركيا



شيكاغو - الولايات المتحدة  
الامريكية

## مدن التدريب



كوالالمبور - ماليزيا



فيينا - النمسا



عن بعد - منصة زووم



عمان - المملكة الأردنية الهاشمية



ماربيا - اسبانيا



لندن - المملكة المتحدة



لانكاوي - ماليزيا



كيب تاون - جنوب إفريقيا



ميلان - إيطاليا



مونترنو - سويسرا



مسقط - سلطنة عمان



مدريد - إسبانيا



نيس - فرنسا



نيروبي - كينيا



ميونخ - ألمانيا

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



**AGILE LEADERS**  
Training Center

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