



# -CP3P Preparation Level □ Public Private Partnership Development Certification



**AGILE LEADERS**  
Training Center

06 - 10 Apr 2027  
الدار البيضاء



# CP3P Preparation Level 1 Public-Private Partnership Development Certification

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## Course Overview:

The CP3P Preparation Training Course is an advanced certification program tailored for professionals involved in developing, structuring, and appraising public-private partnership PPP projects. This course aligns with the APMG CP3P Certification framework and focuses on deepening the participant's understanding of project frameworks, screening and prioritization, value-for-money analysis, and structuring tender documentation and contracts. Emphasis is placed on practical tools for PPP risk allocation, procurement strategies, and developing a pipeline of viable projects. Designed for those preparing for the PPP Preparation Exam Training, this Certified PPP Professional Preparation course integrates real-world case studies, group work, and interactive workshops. Whether you're seeking a PPP lifecycle training for project managers or looking for a PPP development and structuring certification, this program is your path to becoming an APMG-certified PPP professional.

## Target Audience:

- Infrastructure Project Managers
- Government PPP Unit Officials
- Financial Analysts in Infrastructure & Public Services
- Procurement and Contracting Officers
- Legal Advisors and Consultants in PPP
- Development Bank and MDB Representatives

## Targeted Organizational Departments:

- PPP Units or Directorates
- Legal and Contract Management
- Infrastructure Development and Planning
- Public Procurement and Tendering Teams
- Economic and Financial Affairs Departments
- Risk and Compliance Offices

## Targeted Industries:

- Transportation roads, rail, airports
- Energy and Utilities power, water, waste
- Urban Development & Smart Cities
- Health and Education Infrastructure
- Telecommunications
- Ports and Logistics

## Course Offerings:

By the end of this CP3P Preparation Training Course, participants will be able to:

- Analyze and build a PPP legal and regulatory framework
- Conduct project screening and prioritize based on socio-economic value
- Apply cost-benefit and value-for-money analysis tools effectively
- Identify and manage PPP project risks throughout the lifecycle
- Develop and evaluate procurement options for PPPs
- Design tender documents and draft PPP contracts aligned with best practices
- Prepare for and successfully pass the APMG CP3P Certification exam

## Training Methodology:

The training is highly interactive and practice-oriented. Participants will engage in expert-led sessions, group discussions, and real-world case studies to apply knowledge directly to infrastructure development scenarios. This course includes simulated PPP screening, procurement exercises, and contract structuring labs. Emphasis is placed on peer-to-peer learning and feedback, supported by visual presentations and summary checklists. Each module reinforces preparation for the PPP Preparation Exam Training and integrates insights from APMG certified PPP professional study guides. Participants will also access online self-assessments and tools to aid exam readiness.

## Course Toolbox:

- Case study briefs transport, energy, health
- PPP Screening and Appraisal Templates
- Risk Allocation Matrices
- Value-for-Money Analysis Worksheets
- Sample Tender Structures and Contract Clauses
- Exam practice questions aligned with APMG standards

## Course Agenda:

### Day 1: Foundations of PPP Frameworks & Institutions

- Legal and Regulatory Frameworks for PPP Topic 1:
- Institutional Responsibilities and PPP Governance Topic 2:
- Elements of a Strong Enabling Environment Topic 3:
- Roles of Public and Private Sector Stakeholders Topic 4:
- Policy Challenges and PPP Reform Models Topic 5:
- Capacity Development for PPP Units Topic 6:
- Global Best Practices in Establishing PPP Frameworks Reflection & Review:

## Day 2: Identifying & Screening PPP Projects

- Defining Public Needs and Project Entry Points Topic 1: •
- Strategic Planning and Project Prioritization Topic 2: •
- Technical Feasibility and Project Scope Definition Topic 3: •
- Affordability, Demand Forecasting, and Market Soundness Topic 4: •
- Screening for PPP Suitability and Public Interest Topic 5: •
- Environmental and Social Considerations in Screening Topic 6: •
- Screening Exercises and Diagnostic Tools Reflection & Review: •

## Day 3: Appraising PPP Projects for Bankability

- Economic Appraisal and Cost-Benefit Analysis Topic 1: •
- Fiscal Impact and Government Support Assessment Topic 2: •
- Risk Identification, Allocation, and Mitigation Topic 3: •
- Value for Money Analysis Approaches Topic 4: •
- Developing the PPP Business Case Topic 5: •
- Stakeholder Engagement in Appraisal Stage Topic 6: •
- Value for Money Simulations and Appraisal Labs Reflection & Review: •

## Day 4: Structuring Procurement for PPPs

- Designing the Procurement Strategy for PPP Topic 1: •
- Stages of Competitive Tendering and Negotiation Models Topic 2: •
- Prequalification and Request for Proposals RFPs Topic 3: •
- Bid Evaluation Criteria and Decision Transparency Topic 4: •
- Managing Unsolicited Proposals and Innovations Topic 5: •
- Ensuring Integrity and Fairness in PPP Procurement Topic 6: •
- Procurement Strategy and RFQ/RFP Exercises Reflection & Review: •

## Day 5: Drafting PPP Contracts and Readiness for Award

- Structure of a Typical PPP Contract Topic 1: •
- Key Clauses: Payment Mechanisms, Performance Standards Topic 2: •
- Renegotiation, Dispute Resolution, and Termination Terms Topic 3: •
- Final Risk Allocation and Legal Review Topic 4: •
- Achieving Financial Close and Transaction Readiness Topic 5: •
- CP3P Preparation Exam Review and Strategy Topic 6: •
- Full Mock Exam, Key Takeaways, and Q&A Reflection & Review: •

FAQ:

What specific qualifications or prerequisites are needed for participants before enrolling in the course?

Participants are expected to have a basic understanding of PPP concepts, ideally having completed the CP3P Foundation level or equivalent practical experience in infrastructure projects.

How long is each day's session, and is there a total number of hours required for the entire course?

Each day's session is generally structured to last around 4-5 hours, with breaks and interactive activities included. The total course duration spans five days, approximately 20-25 hours of instruction.

What distinguishes economic feasibility analysis from value-for-money analysis in PPP projects?

-Economic feasibility assesses the overall benefit to society using tools like cost-benefit analysis, while value-for-money compares PPP against traditional procurement to determine which offers better efficiency and cost effectiveness over the project lifecycle.

### How This Course is Different from Other CP3P Preparation Courses:

This CP3P Preparation Training Course stands out by blending structured exam-focused instruction with practical insights drawn directly from real-life infrastructure projects and international PPP programs. Unlike generic PPP courses, it delves deep into PPP risk allocation and procurement training, and equips participants with tools such as value-for-money analysis worksheets, risk matrices, and contract structuring templates. Each module is aligned with APMG's certification blueprint, and the course integrates extensive exam readiness components. Participants gain not only the knowledge required to pass the exam but also the competencies to lead PPP development and structuring initiatives in their sectors. Whether taken as a standalone course or a bridge from CP3P Foundation, this is the best PPP course for infrastructure professionals looking to advance their careers with certified PPP professional preparation.



## فئات الدورات التدريبية



HR TRAINING & DEVELOPMENT

دورات إدارة و تطوير الموارد البشرية



دورات إدارة و تحليل البيانات ودورات علم البيانات



دورات إدارة الجودة وتطوير العمليات



الدورات التدريبية في مجال البيئة والاستدامة



دورات التسويق وإدارة علاقات العملاء وإدارة المبيعات



دورات التدريب القانوني والمشتريات والتعاقدات



دورات الاتصال الجماهيري و السياسات والعلاقات العامة



دورات النظم السيرياني ودورات تقنية المعلومات



دورات الصيانة ودورات المجالات الهندسية المتنوعة



دورات الصحة والسلامة والأمن المهني



دورات السكرتارية و إدارة المكاتب



دورات الحوكمة وإدارة المخاطر والامتثال



## فئات الدورات التدريبية



دورات معتمدة بشهادة CPD



دورات في مجالات القيادة والإدارة



دورات المهارات الشخصية وتطوير الذات



دورات المحاسبة و التمويل و دورات الإدارة  
الهائية



دورات مكتب إدارة المشاريع وإدارة المشاريع  
الرشيقية



دورات معتمدة من قبل هيئات دولية

## مدن التدريب



اسطنبول - تركيا



أمستردام - هولندا



أنقرة - تركيا



أثينا - اليونان



الرياض - المملكة العربية السعودية



الدوحة - قطر



الدار البيضاء - المغرب



الجبيل - المملكة العربية السعودية



باريس - فرنسا



المنامة - مملكة البحرين



الكويت - الكويت



القاهرة - مصر



براغ - جمهورية التشيك



بانكوك - تايلاند



بالي - جمهورية إندونيسيا



باكو - أذربيجان

## مدن التدريب



جاكرتا - جمهورية اندونيسيا



تبليسي - جورجيا



بوكيت - تايلاند



برشلونة - اسبانيا



روما - ايطاليا



دبي - الامارات العربية المتحدة



جوهانسبرغ - جنوب افريقيا



جنيف - سويسرا



شهر الشيخ - مصر



سيول - كوريا الجنوبية



سان دييغو - الولايات المتحدة  
الامريكية



زنبار - تنزانيا



طوكيو - اليابان



طشقند - اوزبكستان



طرابزون - تركيا



شيكاغو - الولايات المتحدة  
الامريكية

## مدن التدريب



كوالالمبور - ماليزيا



فيينا - النمسا



عن بعد - منصة زووم



عمان - المملكة الأردنية الهاشمية



ماربيا - اسبانيا



لندن - المملكة المتحدة



لانكاوي - ماليزيا



كيب تاون - جنوب إفريقيا



ميلان - إيطاليا



مونترال - سويسرا



مسقط - سلطنة عمان



مدريد - إسبانيا



نيس - فرنسا



نيروبي - كينيا



ميونخ - ألمانيا

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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