



# تحليل الائتمان والنهذجة الهالية لمحترفي النفط والغاز والوقود



**AGILE LEADERS**  
Training Center

30 Mar - 03 Apr 2027  
باكو

## تحليل الائتمان والنهذجة الهالية لمحترفي النفط والغاز والوقود

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### Course Overview:

This course empowers banking and finance professionals with a deep understanding of credit risk and financial modelling in the oil, gas, and fuel sectors. It focuses on evaluating financial viability, structuring innovative financing deals, and mitigating energy sector lending risks. Through interactive case studies and real-world applications, attendees enhance their data-driven lending decisions while navigating regulatory and environmental challenges in this dynamic industry.

### Target Audience:

- Branch Managers
- Customer Relationship Managers
- Business Bankers
- Credit Managers
- Sales Managers

### Targeted Organizational Departments:

- Personal Banking
- Wealth Management
- SME Banking
- Commercial Banking
- Corporate Banking

### Targeted Industries:

- Oil, Fuel, and Gas
- Logistics
- Mining

## Course Offerings:

By the end of this course, participants will be able to:

- Master credit analysis techniques for energy projects
- Build comprehensive financial models for oil and gas ventures
- Conduct sensitivity analysis and assess the financial viability of projects
- Develop strategies for credit risk mitigation and structuring financing deals
- Navigate the geopolitical, regulatory, and environmental factors in energy lending

## Training Methodology:

This program features interactive lectures on credit analysis and financial modelling, along with real-world case studies. Participants will engage in hands-on exercises to build financial models, share best practices in risk management during group discussions, and reinforce learning outcomes through reflection and feedback sessions.

## Course Toolbox:

- Course ebook
- Access to case studies of successful and unsuccessful energy sector lending
- Templates for creditworthiness evaluation and cash flow projections
- Regulatory frameworks and compliance checklists

## Course Agenda:

### Day 1: Introduction to the Oil, Gas, and Fuel Industry

- Overview of upstream, midstream, and downstream operations Topic 1:
- Key players and market dynamics in the global oil and gas market Topic 2:
- Geopolitical factors impacting the energy sector Topic 3:
- Regulatory environment for oil, gas, and fuel financing Topic 4:
- Importance of credit analysis in the oil and gas sector Topic 5:
- Trends and challenges in the oil, gas, and fuel industry Topic 6:
- Recap of industry operations, trends, and geopolitical impact Reflection & Review:

### Day 2: Oil and Gas Value Chain and Credit Risk Assessment

- Understanding the oil and gas value chain Topic 1:
- Risks and opportunities in upstream exploration and production Topic 2:
- Midstream transportation and storage credit considerations Topic 3:
- Downstream refining and distribution challenges Topic 4:
- Credit risk assessment techniques for the energy sector Topic 5:
- Evaluating financial statements of oil and gas companies Topic 6:
- Discussion on value chain risks and credit assessment Reflection & Review:

### Day 3: Financial Modeling for Oil and Gas Projects

- Principles of financial modeling for oil and gas investments Topic 1: •
- Building cash flow projections for energy projects Topic 2: •
- Conducting sensitivity analysis in financial models Topic 3: •
- Incorporating risk factors into financial modeling Topic 4: •
- Valuation techniques for oil and gas assets Topic 5: •
- Case studies of financial models in energy projects Topic 6: •
- Key takeaways on financial modeling techniques Reflection & Review: •

### Day 4: Structuring Financing Deals in the Oil and Gas Sector

- Overview of financing options for oil and gas ventures Topic 1: •
- Structuring debt and equity financing deals Topic 2: •
- Mitigating credit risks through financing structures Topic 3: •
- Collateral arrangements in energy project financing Topic 4: •
- Regulatory and environmental compliance in financing deals Topic 5: •
- Case studies of successful financing deals Topic 6: •
- Best practices in structuring financing deals Reflection & Review: •

### Day 5: Practical Applications and Advanced Case Studies

- Real-world application of credit analysis techniques Topic 1: •
- Creating comprehensive financial models for oil projects Topic 2: •
- Lessons from successful and unsuccessful lending transactions Topic 3: •
- Strategies for risk management in energy sector lending Topic 4: •
- Environmental and social considerations in credit decisions Topic 5: •
- Group discussions on energy finance best practices Topic 6: •
- Final review and participant feedback Reflection & Review: •

### FAQ:

What specific qualifications or prerequisites are needed for participants before enrolling in the course?

This course is designed for professionals with a basic understanding of banking, finance, or credit risk. Prior experience in energy finance or financial modeling is beneficial but not required.

How long is each day's session, and is there a total number of hours required for the entire course?

Each day's session is approximately 4-5 hours, including breaks, with a total course duration of 20-25 hours over 5 days.

## What challenges does the oil and gas value chain pose in credit analysis?

The oil and gas value chain is complex, involving high capital costs, volatile markets, and geopolitical risks, making credit analysis more intricate and requiring specialized expertise.

## How This Course is Different from Other Courses:

This course provides a specialized focus on credit analysis and financial modeling in the oil, gas, and fuel sectors, addressing the unique challenges of these industries. Participants will engage with real-world scenarios while using advanced financial modeling methods, equipping them to confidently navigate geopolitical, environmental, and regulatory complexities. By aligning with current trends and best practices, this course prepares participants to effectively contribute to the growth and success of their organizations.



## فئات الدورات التدريبية



HR TRAINING & DEVELOPMENT

دورات إدارة و تطوير الموارد البشرية



دورات إدارة و تحليل البيانات ودورات علم البيانات



دورات إدارة الجودة وتطوير العمليات



الدورات التدريبية في مجال البيئة والاستدامة



دورات التسويق وإدارة علاقات العملاء وإدارة المبيعات



دورات التدريب القانوني والمشتريات والتعاقدات



دورات الاتصال الجماهيري و السياسات والعلاقات العامة



دورات النظم السبراني ودورات تقنية المعلومات



دورات الصيانة ودورات المجالات الهندسية المتنوعة



دورات الصحة والسلامة والأمن المهني



دورات السكرتارية و إدارة المكاتب



دورات الحوكمة وإدارة المخاطر والامتثال



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## فئات الدورات التدريبية



دورات معتمدة من قبل هيئات دولية



دورات في مجالات القيادة والإدارة



دورات المهارات الشخصية وتطوير الذات



دورات المحاسبة و التمويل و دورات الإدارة  
المالية



دورات مكتب إدارة المشاريع وإدارة المشاريع  
الرشيقية

## مدن التدريب



أمستردام - هولندا



أكرا - غانا



أثينا - اليونان



أبوظبي - الإمارات العربية المتحدة



الدوحة - قطر



الدار البيضاء - المغرب



الجبيل - المملكة العربية السعودية



استنبول - تركيا



المنامة - مملكة البحرين



الكويت - الكويت



القاهرة - مصر



الرياض - المملكة العربية السعودية



بانكوك - تايلند



بالي - جمهورية إندونيسيا



بأكو - أذربيجان



باريس - فرنسا

## مدن التدريب



تبليسي - جورجيا



بوكيت - تايلاند



برشلونة - إسبانيا



براغ - جمهورية التشيك



دبي - الإمارات العربية المتحدة



جوهانسبرغ - جنوب إفريقيا



جنيف - سويسرا



جاكرتا - جمهورية إندونيسيا



سيول - كوريا الجنوبية



سان دييغو - الولايات المتحدة الأمريكية



زنجر - تنزانيا



روما - إيطاليا



طشقند - أوزبكستان



طرابزون - تركيا



شيكاغو - الولايات المتحدة الأمريكية



شرم الشيخ - مصر

## مدن التدريب



فيينا - النمسا



عن بعد - منصة زووم



عمان - المملكة الأردنية الهاشمية



طوكيو - اليابان



لندن - المملكة المتحدة



لانكاوي - ماليزيا



كاب تاون - جنوب إفريقيا



كوالالمبور - ماليزيا



مونترنو - سويسرا



مسقط - سلطنة عمان



مدريد - إسبانيا



ماربيا - إسبانيا



نيس - فرنسا



نairobi - كينيا



ميونخ - ألمانيا



ميلان - إيطاليا

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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