



# الدورة التدريبية للاحتراف فنون ومهارات الترافع القانوني



**AGILE LEADERS**  
Training Center

19 - 23 Jan 2027  
الدار البيضاء



## الدورة التدريبية لاحتراف فنون ومهارات الترافع القانوني

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### Course Overview:

The course is a complete program designed to elevate your skills in legal advocacy. This course delves into the core elements of persuasion in law, ensuring you gain a robust understanding of audience awareness in legal presentations. By focusing on planning and organizing legal arguments, participants will master effective legal presentation skills. The course covers crucial aspects such as voice and speech for lawyers, impactful legal language, and emotional appeal in legal advocacy. It also addresses repetition and pacing in court, body language for lawyers, and building confidence for legal advocacy. Additionally, the course provides insights into professional legal performance, legal narrative techniques, and the lawyer-client relationship. Participants will learn conduct in court, handling conflicts of law, interaction with witnesses, and strategic case planning.

### Target Audience:

- Lawyers
- Senior Associates
- Legal Consultants
- Public Defenders
- Corporate Counsel
- Prosecutors
- Legal Researchers

### Targeted Organizational Departments:

- Legal Departments
- Compliance Departments
- Human Resources
- Corporate Affairs
- Litigation Teams

### Targeted Industries:

- Legal Services
- Corporate Law Firms
- Government Agencies
- Non-profit Organizations
- Financial Services
- Healthcare
- Real Estate
- Technology

## Course Offerings:

By the end of this course, participants will be able to:

- Master elements of persuasion in law.
- Enhance audience awareness in legal presentations.
- Plan and organize legal arguments effectively.
- Develop and deliver impactful legal presentations.
- Utilize voice and speech techniques for lawyers.
- Apply emotional appeal and impactful legal language.
- Manage repetition and pacing in court.
- Improve body language and build confidence for legal advocacy.
- Conduct professional legal performance and manage lawyer-client relationships.
- Handle conflicts in law and interact effectively with witnesses.
- Strategically plan cases and use witness evidence effectively.
- Develop legal case theories and organize legal materials.
- Craft compelling storytelling in legal contexts.
- Structure and deliver opening statements in court.
- Employ effective questioning and cross-examination techniques.
- Examine expert witnesses and deliver closing arguments.
- Prepare bail applications and structure pleas in mitigation.
- Evaluate legal performance and engage in legal practice exercises.
- Give and receive legal criticism professionally.
- Understand the framework of professional advocacy, higher rights of audience, and bar vocational practices.

## Training Methodology:

The course employs a diverse range of training methodologies to ensure a complete learning experience.

Participants will engage in case studies, group work, interactive sessions, and feedback sessions. These methodologies are designed to provide hands-on experience and real-world application of legal advocacy skills. Interactive sessions will focus on elements of persuasion, audience awareness, and effective presentation skills.

Group work allows participants to collaborate on planning and organizing legal arguments, developing case theories, and preparing legal materials.

## Course Toolbox:

- complete workbooks
- Reading materials and online resources
- Checklists and templates for legal arguments and case planning
- Body language and confidence-building exercises
- Case study examples and practical exercises

## Course Agenda:

## Day 1: Presenting to Persuade

- Elements of Persuasion in Law Topic 1: •
- Audience Awareness in Legal Presentations Topic 2: •
- Planning and Organizing Legal Arguments Topic 3: •
- Structure and Organization Topic 4: •
- Personal Style Topic 5: •
- Voice for Lawyers Topic 6: •
- Review key points and reflect on the day's learnings. Reflection & Review: •

## Day 2: Effective Legal Presentation Skills

- Impactful Legal Language Topic 1: •
- Words for Impact Topic 2: •
- Emotional Appeal in Legal Advocacy Topic 3: •
- Repetition in Court Topic 4: •
- Pacing in Legal Presentations Topic 5: •
- The Use of Pauses Topic 6: •
- Review key points and reflect on the day's learnings. Reflection & Review: •

## Day 3: Professional Performance and Interaction

- Posture in Legal Advocacy Topic 1: •
- Interaction with the Audience Topic 2: •
- Body Language for Lawyers Topic 3: •
- Appearance in Court Topic 4: •
- Building Confidence for Legal Advocacy Topic 5: •
- Elements of Competent Performance Topic 6: •
- Review key points and reflect on the day's learnings. Reflection & Review: •

## Day 4: Conduct and Case Planning

- Lawyer-Client Relationship Topic 1: •
- Conduct in Court Topic 2: •
- Handling Conflicts in Law Topic 3: •
- Interaction with Witnesses Topic 4: •
- Strategic Case Planning Topic 5: •
- Using Witness Evidence Effectively Topic 6: •
- Review key points and reflect on the day's learnings. Reflection & Review: •

## Day 5: Advanced Advocacy Techniques

- Developing Legal Case Theories Topic 1: •
- Material Organization for Lawyers Topic 2: •
- Storytelling in Legal Contexts Topic 3: •
- Opening Statements in Court Topic 4: •
- Effective Questioning Techniques Topic 5: •
- Cross-Examination Strategies Topic 6: •
- Review key points and reflect on the day's learnings. Reflection & Review: •

## How This Course is Different from Other Legal Advocacy Courses:

This course stands out due to its complete approach to legal advocacy. Unlike other courses, it covers a broad spectrum of skills, from elements of persuasion and audience awareness to effective presentation techniques and strategic case planning. The course emphasizes practical application through interactive sessions, case studies, and group work. Participants will gain hands-on experience with voice and speech practices, emotional appeal strategies, and body language techniques.



## فئات الدورات التدريبية



HR TRAINING & DEVELOPMENT

دورات إدارة و تطوير الموارد البشرية



دورات إدارة و تحليل البيانات ودورات علم البيانات



دورات إدارة الجودة وتطوير العمليات



الدورات التدريبية في مجال البيئة والاستدامة



دورات التسويق وإدارة علاقات العملاء وإدارة المبيعات



دورات التدريب القانوني والمشتريات والتعاقدات



دورات الاتصال الجماهيري و السياسات والعلاقات العامة



دورات النظم السبراني ودورات تقنية المعلومات



دورات الصيانة ودورات المجالات الهندسية المتنوعة



دورات الصحة والسلامة والأمن المهني



دورات السكرتارية و إدارة المكاتب



دورات الحوكمة وإدارة المخاطر والامتثال



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Training Center

## فئات الدورات التدريبية



دورات معتمدة من قبل هيئات دولية



دورات في مجالات القيادة والإدارة



دورات المهارات الشخصية وتطوير الذات



دورات المحاسبة و التمويل و دورات الإدارة  
المالية



دورات مكتب إدارة المشاريع وإدارة المشاريع  
الرشيقية

## مدن التدريب



أمستردام - هولندا



أكرا - غانا



أثينا - اليونان



أبوظبي - الإمارات العربية المتحدة



الدوحة - قطر



الدار البيضاء - المغرب



الجبيل - المملكة العربية السعودية



استنبول - تركيا



المنامة - مملكة البحرين



الكويت - الكويت



القاهرة - مصر



الرياض - المملكة العربية السعودية



بانكوك - تايلند



بالي - جمهورية إندونيسيا



بأكو - أذربيجان



باريس - فرنسا

## مدن التدريب



بورنو - البرتغال



برلين - ألمانيا



برشلونة - إسبانيا



براغ - جمهورية التشيك



جنيف - سويسرا



جاكرتا - جمهورية إندونيسيا



تيليسي - جورجيا



بوكيت - تايلاند



زنجبار - تنزانيا



روما - إيطاليا



دبي - الإمارات العربية المتحدة



جوهانسبرغ - جنوب إفريقيا



شهر الشيخ - مصر



سيول - كوريا الجنوبية



سنغافورة - سنغافورة



سان دييغو - الولايات المتحدة الأمريكية

## مدن التدريب



طوكيو - اليابان



طشقند - اوزبكستان



طرابزون - تركيا



شيكاغو - الولايات المتحدة  
الأمريكية



فيينا - النمسا



فرانكفورت - ألمانيا



عن بعد - منصة زووم



عمان - المملكة الأردنية الهاشمية



لشبونة - البرتغال



لانكاوي - ماليزيا



كاب تاون - جنوب إفريقيا



كوالالمبور - ماليزيا



مسقط - سلطنة عمان



مدريد - إسبانيا



ماربيا - إسبانيا



لندن - المملكة المتحدة



## مدن التدريب



نيروبي - كينيا



ميونخ - ألمانيا



ميلان - إيطاليا



مونترنو - سويسرا



نيس - فرنسا

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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Training Center

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