



## دوره تدريبيه في فن حمايه الإيرادات: القياس والفواتير والحد من الخسائر



**AGILE LEADERS**  
Training Center

12 - 16 Jan 2027

مدريد



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المرجع: 36274\_20635 التاريخ: 12 - 16 Jan 2027 الموقع: مدريد الرسوم: Euro 5700

### Course Overview:

This Revenue Protection training course offers a complete and interactive learning experience designed to reduce non-technical losses in the electricity and water metering sectors. Attendees will gain a deep understanding of Revenue Protection, Metering and Billing Loss Reduction, and Non-Technical Loss Reduction. The course explores effective Utility Revenue Protection Strategies, focusing on Electricity and Water Theft Prevention and Energy Theft Detection. Participants will learn how to implement Smart Metering Revenue Protection and utilize Metering Security Measures to safeguard assets. The course also delves into Utility Regulation and Legislation, providing insights into compliance and governance. Through real-world Revenue Protection Case Studies, attendees will understand the practical applications of these concepts. Utility Data Analysis for Revenue Protection will be a key focus, enabling participants to identify and address revenue leakage. This course also emphasizes building strategic partnerships and fostering Utility Consumer Engagement to enhance overall revenue protection efforts.

### Target Audience:

- Smart Meter Project Managers
- Smart Meter Deployment Coordinators
- Business Analysts
- Meter Asset Coordinators
- Operational Field Managers
- Electrical / Water Engineers
- Water Supervisors

### Targeted Organizational Departments:

- Utility Operations
- Billing and Revenue Management
- Regulatory Compliance
- Customer Service
- Field Operations

### Targeted Industries:

- Energy and Utilities
- Water Management
- Municipal Services
- Regulatory Bodies

## Course Offerings:

By the end of this course, participants will be able to:

- Understand and address non-technical losses
- Analyse utility data to detect revenue leakage
- Implement effective Revenue Protection processes
- Prevent electricity and water theft through advanced metering security
- Comply with regulatory requirements and enhance revenue protection strategies

## Training Methodology:

This course employs a mix of formal delivery, group work, case studies, and interactive sessions to ensure a complete learning experience. Participants will engage in practical exercises to apply Revenue Protection strategies and Metering Security Measures. Daily wrap-up sessions encourage questions and discussions, fostering a collaborative learning environment. Utilizing various teaching methods ensures that attendees gain both theoretical knowledge and practical skills in Utility Revenue Protection.

## Course Toolbox:

- complete workbooks and manuals
- Reading materials on Utility Regulation and Legislation
- Online resources and case study databases
- Checklists and templates for Revenue Protection processes

## Course Agenda:

### Day 1: Fundamentals of Revenue Protection and Non-Technical Losses

- Course Introduction and Objectives
- Topic 1: Understanding Non-Technical Losses
- Topic 2: Identifying Energy and Water Theft
- Topic 3: Revenue Protection Practices in the UK and Worldwide
- Topic 4: Regulatory Frameworks and Supplier Licence Conditions
- Topic 5: Theft Risk Assessment Scheme TRAS
- Topic 6: Discuss the day's learnings and address any questions or concerns. Reflection & Review



## Day 2: Advanced Metering Technologies and Security

- Traditional Metering Systems and Their Security Challenges Topic 1: •
- Methods of Traditional Metering Theft and Prevention Topic 2: •
- Introduction to Smart Meters and Their Benefits Topic 3: •
- Smart Meter Installation Rollout: Case Studies and Lessons Learnt Topic 4: •
- Smart Meter Revenue Protection Strategies Topic 5: •
- Utilizing Meter Tamper Alerts for Theft Detection Topic 6: •
- Reflect on the day's topics and discuss practical applications. Reflection & Review: •

## Day 3: Developing and Implementing a Revenue Protection Function

- The Strategic Importance of Revenue Protection Topic 1: •
- Setting Up and Structuring a Revenue Protection Team Topic 2: •
- Designing Effective Back-Office Processes Topic 3: •
- Optimizing Field Activity Processes Topic 4: •
- Enhancing Internal Department Collaboration Topic 5: •
- Best Practices for Implementing Revenue Protection Processes Topic 6: •
- Review and reflect on building a successful revenue protection function. Reflection & Review: •

## Day 4: Data Analysis, and Regulatory Compliance

- Analyzing Utility Data for Revenue Protection Insights Topic 1: •
- Conducting Reactive Visits and Investigations Topic 2: •
- Roles and Responsibilities of Revenue Protection Officers Topic 3: •
- complete Metering Knowledge for Officers Topic 4: •
- Navigating Regulation, Legislation, and Licence Conditions Topic 5: •
- Effective Customer Interaction Techniques Topic 6: •
- Reflect on main methods and their effectiveness. Reflection & Review: •

## Day 5: Strategic Partnerships and Promoting Awareness

- Building and Sustaining Strategic Partnerships Topic 1: •
- Promoting Awareness and Best Practices in Revenue Protection Topic 2: •
- Involvement with UK Revenue Protection Association Topic 3: •
- Engaging with International Utility Revenue Protection Associations Topic 4: •
- Strategies for Utility Consumer Engagement Topic 5: •
- Leveraging Regulation and Legislation for Revenue Protection Topic 6: •
- Final review and reflection on strategic partnerships and awareness. Reflection & Review: •

## How This Course is Different from Other Revenue Protection Courses:

The course stands out due to its complete approach, blending theoretical insights with practical applications. Unlike other courses, it emphasizes both Traditional and Smart Metering Revenue Protection, offering advanced strategies for Electricity and Water Theft Prevention. The course includes in-depth Utility Data Analysis for Revenue Protection and provides actionable steps for implementing Metering Security Measures. Real-world case studies from various regions highlight best practices and innovative solutions. This course also uniquely focuses on building strategic partnerships and fostering Utility Consumer Engagement, ensuring a holistic approach to revenue protection.



## فئات الدورات التدريبية



HR TRAINING & DEVELOPMENT

دورات إدارة و تطوير الموارد البشرية



دورات إدارة و تحليل البيانات ودورات علم البيانات



دورات إدارة الجودة وتطوير العمليات



الدورات التدريبية في مجال البيئة والاستدامة



دورات التسويق وإدارة علاقات العملاء وإدارة المبيعات



دورات التدريب القانوني والمشتريات والتعاقدات



دورات الاتصال الجماهيري و السياسات والعلاقات العامة



دورات النظم السبراني ودورات تقنية المعلومات



دورات الصيانة ودورات المجالات الهندسية المتنوعة



دورات الصحة والسلامة والأمن المهني



دورات السكرتارية و إدارة المكاتب



دورات الحوكمة وإدارة المخاطر والامتثال



## فئات الدورات التدريبية



دورات معتمدة بشهادة CPD



دورات في مجالات القيادة والإدارة



دورات المهارات الشخصية وتطوير الذات



دورات المحاسبة و التمويل و دورات الإدارة  
الهائية



دورات مكتب إدارة المشاريع وإدارة المشاريع  
الرشيقة



دورات معتمدة من قبل هيئات دولية

## مدن التدريب



اسطنبول - تركيا



أمستردام - هولندا



أنقرة - تركيا



أثينا - اليونان



الرياض - المملكة العربية السعودية



الدوحة - قطر



الدار البيضاء - المغرب



الجبيل - المملكة العربية السعودية



باريس - فرنسا



المنامة - مملكة البحرين



الكويت - الكويت



القاهرة - مصر



براغ - جمهورية التشيك



بانكوك - تايلاند



بالي - جمهورية إندونيسيا



باكو - أذربيجان

## مدن التدريب



جاكرتا - جمهورية اندونيسيا



تيليسي - جورجيا



بوكيت - تايلاند



برشلونة - اسبانيا



روما - ايطاليا



دبي - الامارات العربية المتحدة



جوهانسبرغ - جنوب افريقيا



جنيف - سويسرا



شهر الشيخ - مصر



سيول - كوريا الجنوبية



سان دييغو - الولايات المتحدة  
الامريكية



زنجار - تنزانيا



طوكيو - اليابان



طشقند - اوزبكستان



طرابزون - تركيا



شيكاغو - الولايات المتحدة  
الامريكية

## مدن التدريب



كوالالمبور - ماليزيا



فيينا - النمسا



عن بعد - منصة زووم



عمان - المملكة الأردنية الهاشمية



ماربيا - اسبانيا



لندن - المملكة المتحدة



لانكاوي - ماليزيا



كيب تاون - جنوب إفريقيا



ميلان - إيطاليا



مونترنو - سويسرا



مسقط - سلطنة عمان



مدريد - إسبانيا



نيس - فرنسا



نيروبي - كينيا



ميونخ - ألمانيا

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



**AGILE LEADERS**  
Training Center

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