



# دورة تدريبية في إعداد المطالبات المالية وفن الوساطة و تسوية النزعات



**AGILE LEADERS**  
Training Center

25 - 29 Jan 2027  
الدوحة



## دورة تدريبية في إعداد المطالبات النهائية وفن الوساطة و تسوية النزعات

الرجوع: 40\_13123 التاريخ: 25 - 29 Jan 2027 الموقع: الدوحة الرسوم: Euro 5500

### Claims and Counterclaims Preparation, Analysis, Assessment, and Successful Settlement of Disputes Overview:

In the evolving landscape of construction, understanding and effectively managing claims and counterclaims has become crucial. This course dives deep into Claims Preparation and Analysis, Settlement of Construction Disputes, and Dispute Resolution in Construction. We will also delve into the nuances of Counterclaims in Construction and analyze the Impact of Disputes on Construction Projects. By participating, you'll gain expertise in the art of Negotiating Construction Claims, and the methods of Construction Mediation and Arbitration.

#### Target Audience:

- Contract Managers seeking Contract Managers Training
- Engineers requiring Mediation and Arbitration Course for Engineers
- Project Managers aiming for Construction Project Management Claims understanding
- Professionals wanting Advanced Dispute Settlement Course

#### Targeted Organizational Departments:

- Construction Contract Management
- Project Scheduling and Delay Analysis
- Engineering and Technical Support
- Dispute Resolution and Arbitration

#### Targeted Industries:

The construction sector, primarily industries dealing with Variations in Construction Contracts, sectors prone to Differing Site Conditions Claims, and businesses dealing with Defective Specifications and Drawings.

#### Course Offerings:

By the end of the course, participants will:

- Comprehensive knowledge of Construction Project Management Claims
- Proficiency in Network Analysis Techniques in Construction
- Skills to evaluate Delay Claims in Construction
- Mastery over Construction Contract Requirements

## Training Methodology:

Incorporating a blend of theoretical and practical approaches, this course combines lectures with case studies focusing on topics such as Evaluation of Claims in Project Scheduling. Interactive sessions will facilitate understanding of the nuances of Delay Claims in Construction, and group work will be centered on scenarios from real-life Construction Disruption Claims. Regular feedback sessions will be integral to measure progress and understanding.

## Course Toolbox:

- A comprehensive workbook covering all topics, including a dedicated section on Construction Litigation vs. Mediation. •
- Online resources and reading materials on Construction Claims Negotiation.
  - Checklists and templates for Construction Site Conditions Analysis.

## Course Agenda:

### Day 1: Grasping Dispute Causes and Cost Implications\*\*

- Introduction to Dispute Causes in Construction Topic 1
- Understanding Suspension, Re-sequencing, and Variation Orders Topic 2
- Differing Site Conditions and Their Impact on Projects Topic 3
- The Role of Defective Specifications and Drawings Topic 4
- The Dynamics of Acceleration, Force Majeure, and Termination Topic 5
- Analyzing the Spectrum of Dispute Causes and Their Cost Implications Reflection & Review

### Day 2: Addressing Unforeseen Conditions and Claims\*\*

- Investigating the Construction Site: Obligations and Dynamics Topic 1
- Unforeseen Conditions: Behavioral and Physical Aspects Topic 2
- Engineer's Role in Mitigating Unforeseen Condition Claims Topic 3
- Navigating Variation Order Cost Estimates Topic 4
- Delving into Job Factors Affecting Productivity and Pricing Topic 5
- Strategizing Responses to Unforeseen Conditions and Their Claims Reflection & Review

### Day 3: Mastering Scheduling and Time-Related Claims\*\*

- Introduction to Scheduling Provisions and Techniques Topic 1
- Analyzing Delays with Construction Project Management CPM Topic 2
- Understanding the Complexity of Concurrent Delays Topic 3
- Evaluating Claims Related to Project Scheduling Topic 4
- Dissecting Claims for Delays, Disruptions, and Associated Damages Topic 5
- Aligning Scheduling Techniques with Claims Prevention Reflection & Review



## Day 4: Leading the Path to Project Completion\*\*

- : Understanding Substantial Completion DynamicsTopic 1
- : Diving Deep into Commissioning, Handing-Over, and Close-OutTopic 2
- : Preparing and Addressing Punch Lists and System StartsTopic 3
- : Ensuring a Smooth Contract Close-Out ProcessTopic 4
- : Anticipating Challenges and Ensuring Project Handover SuccessTopic 5
- : Assessing the Steps to Successful Project Completion and HandoverReflection & Review

## Day 5: Dealing with Counterclaims and Efficient Resolution\*\*

- : Introduction to Counterclaims in ConstructionTopic 1
- : Addressing Employer Claims: From Defective Materials to WorkmanshipTopic 2
- : Understanding Claims by Sub-Contractors: Delays and DisruptionsTopic 3
- : Mastering Claim Resolution: Negotiation to LitigationTopic 4
- : The Importance of Mediation and Arbitration in Claims SettlementTopic 5
- : Strategizing for Effective Claim Resolution and Forward PlanningReflection & Review

## How This Course is Different from Other Claims and Counterclaims Courses:

This course, unlike others, offers a 360-degree view of the construction claims world. It doesn't just stop at teaching the fundamentals like Claims Preparation and Analysis but goes beyond by providing hands-on training, emphasizing real-world scenarios in Construction Mediation and Arbitration. With a unique blend of theoretical knowledge and practical experience, participants will be better equipped to tackle real-world challenges, be it Settlement of Construction Disputes or understanding the nuances of Counterclaims in Construction.



## فئات الدورات التدريبية



HR TRAINING &  
DEVELOPMENT

دورات إدارة و تطوير الموارد البشرية



دورات إدارة و تحليل البيانات ودورات علم  
البيانات



دورات إدارة الجودة وتطوير العمليات



الدورات التدريبية في مجال البيئة والاستدامة



دورات التسويق وإدارة علاقات العملاء وإدارة  
المبيعات



دورات التدريب القانوني والمشتريات  
والتعاقدات



دورات الاتصال الجماهيري و السياسات  
والعلاقات العامة



دورات النظم السبراني ودورات تقنية  
المعلومات



دورات الصيانة ودورات المجالات الهندسية  
المتنوعة



دورات الصحة والسلامة والأمن المهني



دورات السكرتارية و إدارة المكاتب



دورات الحوكمة وإدارة المخاطر والامتثال



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## فئات الدورات التدريبية



دورات معتمدة من قبل هيئات دولية



دورات في مجالات القيادة والإدارة



دورات المهارات الشخصية وتطوير الذات



دورات المحاسبة و التمويل و دورات الإدارة  
المالية



دورات مكتب إدارة المشاريع وإدارة المشاريع  
الرشيقية

## مدن التدريب



أمستردام - هولندا



أكرا - غانا



أثينا - اليونان



أبوظبي - الإمارات العربية المتحدة



الدوحة - قطر



الدار البيضاء - المغرب



الجبيل - المملكة العربية السعودية



استنبول - تركيا



المنامة - مملكة البحرين



الكويت - الكويت



القاهرة - مصر



الرياض - المملكة العربية السعودية



بانكوك - تايلند



بالي - جمهورية إندونيسيا



بأكو - أذربيجان



باريس - فرنسا

## مدن التدريب



تبليسي - جورجيا



بوكيت - تايلاند



برشلونة - إسبانيا



براغ - جمهورية التشيك



دبي - الإمارات العربية المتحدة



جوهانسبرغ - جنوب إفريقيا



جنيف - سويسرا



جاكرتا - جمهورية إندونيسيا



سيول - كوريا الجنوبية



سان دييغو - الولايات المتحدة الأمريكية



زنجر - تنزانيا



روما - إيطاليا



طشقند - أوزبكستان



طرابزون - تركيا



شيكاغو - الولايات المتحدة الأمريكية



شرم الشيخ - مصر

## مدن التدريب



فيينا - النمسا



عن بعد - منصة زووم



عمان - المملكة الأردنية الهاشمية



طوكيو - اليابان



لندن - المملكة المتحدة



لانكاوي - ماليزيا



كاب تاون - جنوب إفريقيا



كوالالمبور - ماليزيا



مونتره - سويسرا



مسقط - سلطنة عمان



مدريد - إسبانيا



ماربيا - إسبانيا



نيس - فرنسا



نairobi - كينيا



ميونخ - ألمانيا



ميلان - إيطاليا

# WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

## OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

## OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

## WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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## CONTACT US

 UAE, Dubai Investment Park First

 +971585964727  
+447700176600

 [sales@agile4training.com](mailto:sales@agile4training.com)